

Consulting.
We aim to see you succeed.



Overview

In building Umoya Networks into an effective and efficient company and in developing holistic communications solutions for our customers, we've learned a thing or two about some vital areas of business. We're happy to share that experience and knowledge with you. After all, what is the point of providing you with a great communications solution if you're not able to make productive use of it.

Your Needs

At some stage, you will reach a point in your business where you realise your information and/or communications system is inadequate for your changing needs and you need something better. Your problem is now, how to determine which of the bewildering array of technologies and solutions out there best suits your current and future needs.

Firstly, you need to determine what your needs are; what is essential and what is nice to have but not essential. Then you should, if you are wise, give some consideration to how you could work smarter, making some of the available technologies work harder for you. Once you settle on a solution that meets both your needs and your budget, you need to plan and manage the changes needed to get the most of your solution. This is not always as trivial as it seems and often needs rigorous attention to detail. No amount of planning can predict any and all eventualities; things can and do go wrong. When they do, we can step in alongside you to troubleshoot and iron out the technical glitches.

We view business we engage with as a complex system of systems and approach it accordingly.

The sorts of projects we can take on for you are, among others:

- Tender Preparation
- Process design and optimisation
- Change management
- Network troubleshooting

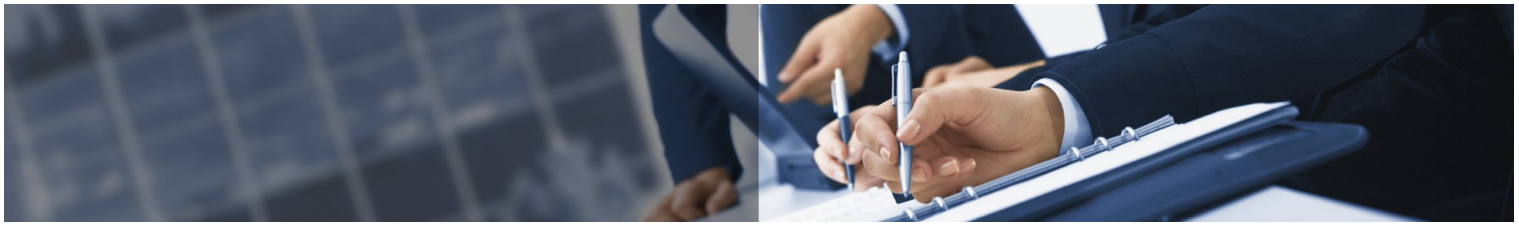
Benefits

Umoya consultants :

- Are committed to detail but see the big picture.
- Balance quality with cost effectiveness.
- View business objectively but understand your passion for it.

Service

- We listen to your needs and try to probe for needs you may not have seen yet.
- We assess your situation and the options open to us and balance quality with budget.
- We formulate the plan with care.
- We can provide you with a project plan to sign off.
- We take care of liaison with all suppliers and service providers on your behalf.



- We take pride in our work.
- We support you as promised.
- We design and facilitate the change process, from people to procedures.

Why Umoya

The Umoya team believe that success is a journey not just a destination. We are competent professionals; passionate people, people of integrity whose word is our bond and who are always up for new challenges in finding appropriate technological solutions to our customers needs.

Umoya Networks have assisted customers such as Disaster Management and Emergency Management Services to optimise they way in which they make use of communications technology in performing their duties. In some cases, the interactions with clients has led to development of new product features.

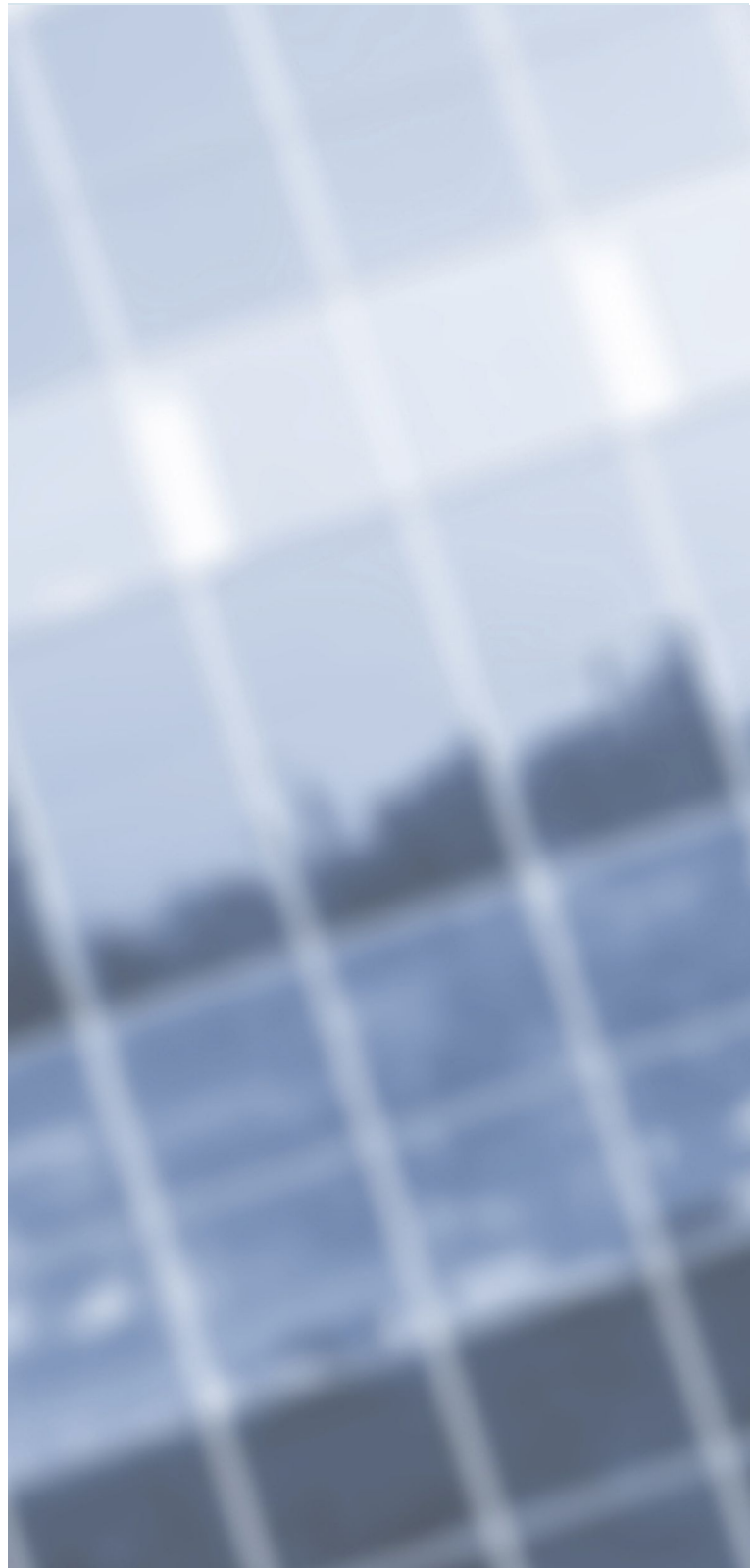
About Umoya

Umoya is licensed ECNS (Electronic Communications Network Service), a member of ISPA (the Internet Service Providers Association) and Unashamedly Ethical. Umoya is proud to list the likes of Cape Town Metro Police, PCT (Process Control Technology), Emergency Services, Department of Agriculture, Cape Argus Cycle Tour, Cape EPIC Mountain Bike Race, Department of Health, Disaster Management, Department of Public Works and Transport and the City of Johannesburg as customers.

Other Products

Umoya also provides the following products and services:

- **Connectivity**
 - LAN design, installation and maintenance using a mix of Ethernet and wireless based technologies
 - WAN design, installation and maintenance using a mix of VSAT, optic fibre, leased line, Metro Ethernet, ATM and MPLS VPN technologies
 - Voice, from IPPBXs to VoIP services
- **Software**
 - **staffroom** (education admin system)
 - **uniti** (integrated collaboration system)
 - Custom software



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